

Position	SVP/VP – Business Head TEV and Project Appraisal Services
Job Description / Responsibilities	<ul style="list-style-type: none"> • Setting up of Business Unit, developing Strategy, identifying growth drivers and scaling up of the practice • Should have strong C suit relationship network with Banks, NBFC, Private Credit, PE Firms and Corporates • Would be responsible for Deal sourcing, Business development, and Client relationships • Managing entire process from prospecting, meeting, offering solutioning, structuring and delivery • Understanding financial & Business needs of customers and providing them with appropriate solutions • Should be able to ideate, innovate, strategize • Should be in this line of practice for minimum 10 years and have handled BD and Execution of TEV and DPR assignments • Analytical abilities to analysis financial statements, evaluation of business model, risks and determining viability of the project • Should have significant exposure in working for high Capex Industries like Infrastructure, Manufacturing, RE etc • Should be able to independently prepare TEV or DPR reports and present it to Clients • Lead, grow and mentor a junior team members • Preparation of Pitch decks and other relevant material • Financial Modelling and Report Preparation & Finalisation
Job specific skills	<p>Applicants should have –</p> <ul style="list-style-type: none"> • Working in leadership Role having P&L responsibility with leading Project Appraisal, TEV Agencies • Excellent understanding of corporate credit and project finance with exposure to multiple sectors • Ability to stretch oneself and work under pressure, handle multiple clients & deals simultaneously, and meet deadlines • Strong analytical and strategic thinking and exceptional communication skills • Capability to take an innovative approach to developing relationships and solutions • Ability to multi-task and work independently as well as collaboratively within a team environment • Innovation and creativity • Leadership skills • Team building and capable of leading a team
Educational Qualification	Engineer & MBA from top tier Institute
Minimum Experience	12 to 15 years

CTC OFFERED	Compensation will not be a limiting factor for the right candidate and will be discussed on a case by case basis.
Location of posting	BKC
Email to be sent to	careers@bobcaps.in Please mention “ Application for the post of SVP/VP Project Appraisal & TEV. ” in the subject. Applications with any other subject will not be accepted.
Website	www.bobcaps.in