



**CLOSED - REQUEST FOR PROPOSAL (RFP) FOR
NETAPP STORAGE (UNIFIED)**

(RFP No: BCML/ IT/ 2024-25/003)

Sr No	Activity	Detail
1	RFP Number	BCML/ IT/ 2024-25/003
2	Bid Document availability including changes/amendments if any to be issued	RFP may be downloaded from Company's website as below https://www.bobcaps.in/tenders.asp
3	Release of RF	March 21, 2025
4	Financial Bid submission (Offline)	April 04, 2025 - 15:00 HRs
5	Financial Bid Opening	April 04, 2025 - 16:00 HRs
6	Method of Selection	The method of selection is on basis of Commercial
7	Contact Details	Mr. Vivek Jadhav (AVP – IT) Board: +91 22 61389300, Direct: +91 22 61389355 Mobile: +91 9769954559 Email- vivek.jadhav@bobcaps.in it@bobcaps.in

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INVITATION FOR BIDS

BOB Capital Markets Ltd. (BOBCAPS) is a wholly owned subsidiary of Bank of Baroda. BOBCAPS is one of the Investment Banking Companies in India and is a SEBI registered Category I Investment Banker. BOBCAPS offers the entire spectrum of financial services that includes Initial Public Offerings, Private Placement of Debt, Corporate Restructuring, Business Valuation, Mergers & Acquisitions, Project Appraisal and Loan Syndication. BOBCAPS also undertakes advisory services on Securitisation and Structuring of Debts.

Invites sealed bids for supply and installation of **NetApp Storage (Unified)** (as per specifications mentioned under Scope of Work below) at its BKC Office location.

1. The RFP document will be shared with Selective partners of NetApp (OEM).
2. The last date for submission of bid is April 04, 2025 - 15:00 HRs. The RFP Document should be addressed to:

**IT Department,
BOB Capital Markets Limited
Parinee Crescenzo, 1704, B Wing, G Block,
Bandra Kurla Complex, Bandra East, Navi Mumbai 400051
Board: +91 22 6138 9300**

The documents (Hard Copies) need to be deposited in the RFP Box kept at reception at the above-mentioned address. Bids received after 3:00 PM April 04, 2025 will not be accepted or considered under any circumstances.

BIDDING PROCEDURE:

1. Bids are invited in a sealed envelope clearly indicating separately " **Bid for NetApp Storage (Unified)** " addressed to IT Department, BOBCAPS.
2. Offline Documents/ Documents to be submitted in Hardcopy –
 - i The original copy of the letter of authorization shall be indicated by written power-of-attorney.
 - ii Sealed quotations shall be received not later than April 04, 2025 - 3.00 P.M. No bids will be accepted after this date & time under any circumstances. BOBCAPS will not be responsible for any postal/courier delay and for reasons beyond the control of BOBCAPS.
3. The Financial bids will be opened as per schedule and if any change is there, the date and time of opening of the financial bid will be communicated later.

MINIMUM ELIGIBILITY REQUIREMENT:

The bidder should be an Authorized Partner/service provider of the OEM (NetApp) for which Bidder is bidding.

- 1 The bidder should be a company registered in India as per Company Act 1956 /2013 or a partnership firm / a Limited Liability Partnership company under the Limited Liability Partnership Act 2008 in India for last 2 years from the date of RFP. (Certificate of incorporation/Registration is to be submitted).
- 2 The Bidder should be capable of delivering the NetApp Storage within 45 Days from the date of issue of the Purchase Order. **A self-certificate must be submitted along with the Bid.**
- 3 Bidders should have Sales and support office in India. **A self-certificate must be submitted along with the Bid.**
- 4 The bidder shall provide the Registration number of the firm along with the valid GST number with PAN Number allotted by the competent authorities. **A self-certificate must be submitted along with the Bid.**
- 5 The bidder must not be blacklisted by Bank of Baroda or any of its subsidiaries. **A self-certificate must be submitted along with the Bid.**

Note: Vendor must comply with the above-mentioned criteria. Non-compliance to any of the criteria may lead to rejection of the offer. Photocopies of relevant documents/certificates should be submitted as proof in support of the claims made for each of the above-mentioned criteria. BOBCAPS reserves the right to verify/evaluate the claims made by the vendor independently. Any misrepresentation will entail rejection of the offer.

The following information must accompany the financial bid.

1	Name, address and telephone number of the firm/company	
2	Name of the contact person and contact details (mobile/telephone number etc.)	
3	Name of the Bank and full address	
4	Bank Account Number	
5	PAN & GSTIN (Attach self-certified copy)	
6	Copy of Partnership Deed/ Certificate of registration of company or any other document evidencing registration of the bidder	
7	Number of Years of Experience	
8	Provide the previous POs of the same items work executed during last three years (attested copies of the Orders to be enclosed – Minimum 2 Nos)	
9	List of service centers, nearest location of support Centre.	

(Note: Bidder needs to submit this on their Letter Head)

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I /We hereby certify that the information furnished above is full and correct to the best of my/our knowledge.

(Signature of the authorized Signatory)

Name:

Office Seal.

Date:

Place:

TERMS AND CONDITIONS

1. The financial bid should be valid for a period of not less than 90 days from the date of opening of the financial bid.
2. Financial Bids will be opened in the presence of the bidder's representatives, who choose to attend on the specified date and time. Only one representative shall be allowed to attend.
3. Payment will be released only on satisfactory services as per scope of work as certified by the officer in charge of BOBCAPS and after producing the invoice. The bidders, who do not agree to the above payment terms, are requested not to submit their bid.
4. In the event of dispute, CTO / Head IT BOBCAPS shall be the sole arbitrator and his decision shall be final and binding on both the parties.
5. BOBCAPS does not bind itself to accept the lowest or any other offer and reserves the right to accept or reject any or all the offers either in full or in part without assigning any reason.
6. The bidder should be authorized service provider of the OEM (attach documentary proof).
7. Both the bidder and OEM must have sales and support service centers in India.
8. Bidder should provide details of its support, certification to this effect from the OEM.
9. If Bidder /OEM fails to meet the SLA, A penalty up to or equivalent to 1% of the purchase order value inclusive of all taxes, duties, levies etc., per week or part thereof, for Support delivery beyond due date of delivery, to a maximum of 5% of the total purchase order value inclusive of all taxes, duties, levies etc. If delay exceeds maximum.

DELIVERY

1. The NetApp Storage must be delivered, and valid licenses should be installed within a period of **45 days** in total from the date of placing of the purchase order by BOBCAPS.
2. Bidder will have to pay late delivery charges to BOBCAPS at 1% of the purchase order value inclusive of all taxes, duties, levies etc., per week or part thereof, for late delivery beyond due date of delivery, to a maximum of 5% of the total purchase order value inclusive of all taxes, duties, levies etc. If delay exceeds the maximum percentage of 5%, BOBCAPS reserves the right to cancel the respective purchase order.
3. The bidder will be responsible for ensuring proper delivery and receipt of the NetApp Storage and software related at the site(s). Any component that has not been delivered or if delivered is not operational on account of which the software is not functioning, will be deemed / treated as non-delivery of the same thereby excluding BOBCAPS from all payment obligations under the terms of this contract.
4. The successful bidder will be responsible for ensuring proper delivery of the Scope of Work (SOW) as per below mentioned at the site(s) within a period of **45 days** in total from the date of placing of the purchase order by BOBCAPS.

PAYMENT TERMS:

Sr. No.	Items	Milestone	Percentage
1	NetApp Storage (Unified) Hardware	Within 30 days on submission of All Invoices and on Delivery of Hardware as per actual supply (after due diligence).	100%
2	One Time Implementation Cost	Payment will be released only on satisfactory services as per scope of work (sow) and on submission of Invoices and Implementation documentation.	100%

(Note: Bidder needs to submit below Financial Bid on their Letter Head and it should be in a separate sealed Envelope)

PROFORMA FOR FINANCIAL BID

Sr. No.	Details	Qty.	Unit Rate
1	NetApp FAS2720A Storage – Hardware as per BOM	1	
2	One Time Implementation Cost as per SOW	1	
Total Cost (in figures) With Installation			

* Please note the price should be quoted for each of the item and should be Exclusive of all taxes/charges and Inclusive of installations at BOBCAPS Mumbai (BKC) Locations.

We accept that the rate quoted above shall remain valid for a period of 90 days from the last date of the RFP document, i.e., 90 days from the date of opening of Financial Bids.

(Signature and seal of the Bidder)

(Note: Bidder needs to submit below BOM on their Letter Head)

BILL OF MATERIAL (BOM)

Part Number	Product	Qty
FAS2720A		1
FAS2720A-005	FAS2720 HA System, CAN	2
X322A-2-C	Drive Pack,7.2K,12G,2x10TB, NSE, -C	10
X1558A-R6-C	Jumper Crd, In-Cab,48-IN, C13-C14-C	4
SW-ONTAPO-NLSAS-F01-C	SW, ONTAP One Package, Per-.1TB, NLSAS, F01, -C	2000
X6596-R6-N-C	SFP+ FC Optical 16Gb, -C	4
X6589-N-C	SFP+Optical 10Gb Shortwave, -C	8
DOC-2720-C	Documents, FAS2720, -C	1
DATA-AT-REST-ENCRYPTION	Data at Rest Encryption Capable Operating Sys	2
FAS2720-100-C	FAS2720, Zero Drive, -C	1
X66250-2-N-C	Cable, LC-LC, OM4,2m, -C	4
X66250-5-N-C	Cable, LC-LC, OM4,5m, -C	6
X66032A-N-C	Cable,12Gb, Mini SAS HD,2m, -C	4
DS212C-B-0-12-N-C	DSK SHLF,2U12,12G, Empty, -C	1
X-02657-00-N-C	Rail Kit, Thin, Rnd /Sq-Hole,4-Post, Adj,24-32, -C	2
PS-DEPLOY-STAND-FAS-L	PS Deployment, Standard, FAS, Low	1
CS-4HR-REPLACEMENT	4hr Parts Replacement, 36 months	1
CS-G1-SE-ADVISOR	SupportEdge Advisor, 36 months	1
SW-SMIRROR-CLD-ONTAPONE		
SW-S3-SM-ONTAP-ONE		
PS-TMS-CONSLT-DAY-ZE	Prepaid Conslt days, PO Exp at 1yr, no refund	4

(Note: Bidder needs to submit below SOW on their Letter Head)

SCOPE OF WORK AFTER DELIVERY OF NETAPP STORAGE BY SUCCESSFUL BIDDER / OEM:

1. Planning & Preparation

- Assess storage requirements, network infrastructure, and integration needs.
- Define objectives for data protection, scalability, and performance.
- Identify risks and mitigation strategies.

2. Hardware Setup

- Procure and install NetApp NAS hardware.
- Rack and mount the system, ensuring proper network connectivity and power/cooling.

3. Configuration

- Install NetApp ONTAP software.
- Configure storage volumes, protocols (NFS, SMB), and data protection features (snapshots, SnapMirror).
- Integrate with Active Directory/LDAP for authentication.

4. Integration

- Set up connectivity for client devices (Windows, Linux, etc.).
- Integrate with existing backup/archiving systems.
- Configure security (encryption, access controls).

5. Testing & Validation

- Test system functionality, performance, and failover.
- Verify backups, replication, and user access.

6. Training & Documentation

- Provide admin and end-user training on storage management and access.
- Deliver documentation on configurations, procedures, and troubleshooting.

7. Ongoing Support

- Offer post-deployment support and monitoring tools.
- Plan for ongoing system maintenance and updates.

ASSIGNMENT

The Bidder shall not assign in whole or in part, the obligations to perform under the contract, except with BOBCAPS's prior written consent.

SUB-CONTRACT:

The Bidder shall obtain the consent of BOBCAPS in writing of all Sub-Contracts (if any) to be awarded under the Contract that is not already specified, in his bid. Such notification, in his original bid or later, shall not relieve the Bidder from any liability or obligation under the Contract.

OBLIGATION:

The entire responsibility of the supply, warranty and contract lies with the Bidder on whom the Purchase Order is placed and with whom the Contract is signed. The Supplier/s would be responsible and bear the additional cost (if any), incurred by the Purchaser on this account of the supply.