

Position	Senior Manager - Investment Banking (Debt Restructuring)
Job Description / Responsibilities	<ul style="list-style-type: none"> ❖ Would be responsible for Business development, origination, client relationship. Should be able to ideate, innovate, strategize to source business. Should be able to guide the team for origination and winning pitches & mandates across various industries. ❖ Preparation of Information Memorandum (IM) to establish the viability of the Company operations ❖ Develop Financial Model & based on realistic cash flow assumptions. ❖ Understanding of IBC, 2016 & Regulations thereunder including EOI process, Plan evaluation, Project marketing etc. ❖ Evaluation of resolution Plans submitted under IBC. ❖ Should be able to handle/ supervise Syndication, Project Finance Advisory, Refinancing, Financial Appraisal, Project Appraisal, Due Diligence Mandates independently from formulation of a proposal till the credit approval of the same and documentation. ❖ Scan the market opportunities based on relationships for syndication and debt resolution deals. ❖ Developing and maintaining relationships & coordinating with banks/ financial institutions/ NBFCs/ Stress Funds/ ARCs / Sovereign Funds / Strategic Investor (sector agnostic) for sale of stressed portfolio of various Banks ❖ Candidate should have knowledge of all the current RBI regulations for restructuring and take over guidelines including “Prudential Framework for Resolution of Stressed Assets” dated June 7, 2019 and “Transfer of Loan Exposures” dated Sep 24, 2021 ❖ Thorough analysis of financial statements for risk assessment from lending perspective, Evaluation of business model and other aspects for credit facilities, Preparation of CMA data/ projections and project reports/ IMs. ❖ Candidate should have domain knowledge of all the past regulations of RBI including Corporate Debt Restructuring (CDR), 5/25 Scheme, Strategic Debt Restructuring (SDR), Outside SDR & Scheme for Sustainable Structuring of Stressed Asset (S4A). ❖ Coordinating with various Agencies including TEV, Forensic audit, Valuation, Legal counsel etc for formulation of Resolution propositions and with the consortium lenders / Independent Evaluation Committee (IEC) / Overseeing Committee (OC) for the approval of plan and its implementation ❖ Meeting at various level of Bank’s / Financial Institution’s to complete the implementation of proposed Debt Resolution Plan. ❖ Coordination with senior stakeholders across Banks/ FIs including parent Bank

	❖ Developing and maintaining relationships & coordinating with corporate clients
Job specific skills	<p>Applicants should have –</p> <ul style="list-style-type: none"> ➤ Relevant experience in credit appraisal, credit research, project appraisal or corporate finance, debt restructuring ➤ Ability to stretch oneself and work under pressure, handle multiple projects simultaneously, and meet deadlines. ➤ Relevant experience across domestic and foreign currency loans. An understanding of corporate credit and project finance with ability to structure deals is essential ➤ Strong analytical and strategic thinking and exceptional communication skills ➤ In depth knowledge of Stressed Asset segments ➤ Capability to take an innovative approach to developing solutions ➤ Updated knowledge of RBI Regulations, IBC regulations and other relevant guidelines. ➤ Ability to multi-task and work independently as well as collaboratively within a team environment. ➤ Innovation and creativity ➤ Team building
Educational Qualification	CA/ MBA/ CFA or equivalent from recognized Universities in India/overseas.
Experience	3/5 years
CTC OFFERED	Compensation will not be limiting factor for the right candidate and will be discussed on a case-by-case basis.
Location of posting	<p>Mumbai</p> <p>The candidate may be deputed to work with the team(s) with the organization/ parent organization/ any subsidiary of the parent organization if and as deemed necessary.</p>
Email to be sent to	<p>Applications should be submitted on our email careers@bobcaps.in</p> <p>Please mention “Application for the post of Sr. Mgr. - IB (Debt)” in the subject. Applications with any other subject will not be accepted.</p>