Position	**Product Manager - Digital Retail Broking Platform**
Job Description / Responsibilities	**Job Summary:** We are seeking an experienced and dynamic Product Manager to lead the development and enhancement of our Digital Retail Broking Platform and drive our Digital Sales initiatives. Product Manager, will play a pivotal role in shaping the customer experience, optimizing processes, and achieving business goals, utilizing support from technology Team. **Key Responsibilities** . **Digital eKYC Onboarding Platform Development & Enhancement:** • Lead the strategic development and continuous improvement of our Digital eKYC Onboarding Platform. • Oversee the maintenance and evolution of the platform, ensuring its reliability, security, and functionality. **Vendor Services Integration & Management** • Manage integrations with various backoffice systems and multiple vendors, ensuring seamless interactions within the eKYC onboarding platform. • Skillfully negotiate with vendors to secure the best pricing while maintaining high-quality service. **UI/UX Management** • Take charge of the user interface and experience of the onboarding platform, creating a user-friendly and visually appealing interface. **End-to-End eKYC Onboarding Process** • Own and manage the complete eKYC onboarding process, guaranteeing efficiency, accuracy, and compliance with regulations. **Timely Project Deliveries** • Ensure that all project milestones and deliveries are achieved within defined timelines. **Compliance and Regulations** • Balancing the need for a swift customer onboarding experience while adhering to all relevant regulatory requirements. **Stakeholder Engagement** • Exhibit exceptional stakeholder management skills, collaborating effectively with IT, Operations, Compliance, Marketing, and Sales teams. • Keep key stakeholders informed about progress, challenges, and escalate issues as needed. **Digital Sales Drive** • Lead the charge in driving online sales for new acquisitions via the Contact Center. • Work towards achieving online sales targets in alignment with annual projections.

Job specific skills	- Relevant experience in technology related work involved in product development is pre requisite - Relevant experience in eKYC, Re-KYC, Digital Sales and Online Broking - Strong aptitude for digitalization, with a proactive mindset to innovate and leverage technology for streamlining processes - Understanding of regulatory guidelines and updates for Retail Broking - Excellent communication and presentation skills to interact effectively with customers and other stakeholders - Self-motivated, proactive, and focused on achieving targets.
Educational Qualification	Graduate/Post Graduate from recognized Universities.
Min. Experience	8 Years
CTC Offered	Compensation will not be limiting factor for the right candidate and will be discussed on a case-by-case basis.
Location of Posting	Mumbai
How to Apply	Applications should be submitted on our email careers@bobcaps.in Please mention "Application for the post of " **Product Manager - Digital Onboarding Platform"** in subject. Applications with any other subject will not be accepted.
Website	www.bobcaps.in
Contact Person	Namrata Raul
Contact Number	022 – 61389300
Last Date of Application	