

Position	Senior Manager/ Assistant Vice President – Retail Equity Products
Job Description / Responsibilities	<ul style="list-style-type: none"> ➤ Execute future roadmap and strategy for the digitization of the company's existing and new product offering. ➤ Conceptualize innovations on product and platform development, seek business & cost approvals from senior management for the same. ➤ Develop, manage and oversee execution of all product and platform development/enhancement projects including approvals of BRDs, FSDs and other stakeholder approvals. ➤ Manage activities related to product modifications and ensure adequate communication of product changes across departments including Sales Team, legal, compliance and others. ➤ Manage overall relationship with internal stakeholders like various Business Heads, IT, Information Security, Risk, Compliance etc. for product development ➤ Knowledge & Deployment of products like SEBI MTF, Share as Collateral and on improvement of platforms like Mobile App and browser will be an added advantage. ➤ Develop and manage customer engagements and client life cycle and journey to maintain a high level of retention of the existing customer. ➤ Work with control functions such as Legal, Compliance, Tax and Risk to carry out periodic review of products to ensure that they are offered within policies and regulations. ➤ Any other work as may be assigned from time to time. <p><u>KEY RESPONSIBILITIES AND ACCOUNTABILITIES</u></p> <ul style="list-style-type: none"> ➤ To keep abreast with the market knowledge and market intelligence. ➤ Responsible to ensure all activities are in adherence as per Compliance & Risk. ➤ Provide regular updates to the immediate superior as and when required.
Job specific skills	<p>Applicants should have –</p> <ul style="list-style-type: none"> ➤ Prior experience in similar role will be preferred. ➤ Excellent oral & written communication skills (Must) ➤ Detailed knowledge of latest technologies in broking. ➤ Should have sound understanding of capital markets. ➤ Should be a result-oriented, self-starter, proactive. ➤ Experience in Front & Back Office in Retail Broking organization. ➤ Should possess strong networking & relationship building skills. ➤ Ability to work independently and also as part of a team

Educational Qualification	Graduate/ Post Graduate from recognized Universities, Advanced degree preferred.
Minimum Experience	5+ Years
CTC OFFERED	Compensation will not be limiting factor for the right candidate and will be discussed on a case by case basis.
Location of posting	Mumbai
How to apply	Applications should be submitted on our email careers@bobcaps.in Please mention “ Application for the post of Senior Manager/ Assistant Vice President – Retail Equity Products ” in the subject. Applications with any other subject will not be accepted.
Website	www.bobcaps.in
Contact Person	Ms. Suchitra Bangera
Contact No.	022-61389300
Last Date for application	18 th May 2021 by email at the above email id.