



Position Vacant	<p>Investment Banking – Debt Restructuring</p> <p>Asst. Vice president/ Sr. Manager / Manager for Restructuring/ Resolution of Stressed Assets in Investment Banking Division.</p>
Job Description / Responsibilities	<ul style="list-style-type: none"> ❖ Thorough analysis for the reasons of the stress & providing innovative and practical solutions for the stressed accounts. Develop/ review the Financial Model & based on realistic cash flow identifying the best possible Debt Resolution under RBI guidelines. Working knowledge and advisory related of IBC/ NCLT assignments. ❖ Preparation/ Review of Proposed Debt Resolution Plan, Information Memorandum (IM), review of TEV study to establish the viability of the Company operation’s after implementation of the proposed Debt Resolution Plan. ❖ Would be responsible for Business development & origination, client relationship (Banks/ Corporates). Should be able to ideate, innovate, strategize to source business in the restructuring space. ❖ Developing and maintaining relationships & coordinating with Corporate clients. Developing and maintaining relationships & coordinating with Stress Funds / Sovereign Funds / Strategic Investors for investment in stressed assets of various Banks. ❖ Should have thorough knowledge of RBI guidelines applicable to banks for loans, credit, ECB, provisioning, refinancing and especially relating to resolution of stressed assets etc and its practical applications. ❖ Managing the JLF/ JLMs and opinion building amongst the consortium to get the lenders on board for the resolution of the stressed assets. Persuading/ Convincing the senior management of the banks for the resolution proposals. ❖ Coordinating with the Lenders, consortium, company for the approval of resolution plan and its implementation.
Job specific skills	<p>Applicants should have –</p> <ul style="list-style-type: none"> ➤ At least 2-10 years (depending on position being applied/ considered) of relevant experience in debt restructuring, resolution

	<p>of stressed assets, debt refinancing, credit appraisal etc. Should have worked on resolutions/ restructuring under current RBI Guidelines and also preferably erstwhile CDR, 5/25 Scheme, Strategic Debt Restructuring (SDR); Change in Management under SDR, outside SDR; Scheme for Sustainable Structuring of Stressed Asset (S4A). Experience of handling SARFAESI, DRT, NCLT assignments will be an added advantage.</p> <ul style="list-style-type: none"> ➤ Ability to stretch oneself and work under pressure, handle multiple projects simultaneously, and meet deadlines. ➤ Relevant experience across domestic loans, credit facilities – fund based/ non fund based. A deep understanding of corporate credit, project finance, working capital, banks working style, banks structure and with ability to structure deals is essential ➤ Strong analytical and strategic thinking and exceptional communication skills ➤ Excellent relationship with Banks/ FIs/ NBFCs at various levels ➤ In depth knowledge of Stress Asset segment ➤ Capability to take an innovative approach to developing solutions ➤ Updated knowledge of RBI Regulations, IBC, NCLT norms, guidelines. ➤ Ability to multi-task and work independently as well as collaboratively within a team environment. ➤ Innovation and creativity ➤ Leadership and team building
Educational Qualification	MBA /CFA / CA or equivalent from recognized Universities
Minimum Experience	<ul style="list-style-type: none"> • Candidate should have a minimum work experience of 2-15 years (depending on position being applied/ considered) in Financial Advisory Firms/Financial Institutions / Rating agencies/ Banks. • Should have handled mandates relating to debt refinancing, credit appraisal, debt restructuring, resolution of stressed assets, erstwhile CDR, SDR, S4A, 5/25 schemes, etc. • Should have been responsible for Business development, origination, client relationship. • Should have worked closely with banks, FIs, NBFCs.
CTC	Compensation will not be limiting factor for the right candidate and will be decided on a case by case basis.
Location of posting	<p>Mumbai</p> <p>The candidate may be deputed to work with the team(s) with the organization/ parent organization/ any subsidiary of the parent organization if and as deemed necessary.</p>

Email to be sent to	careers@bobcaps.in
Website	www.bobcaps.in
Contact Person	Suchitra Bangera
Contact No.	+91 22 6138 9300
Last Date for application	July 17, 2019 by email at the above email id